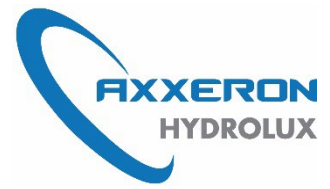




# Inside Sales



Located in Bettembourg, Luxembourg (m/f/d)

*AXXERON Hydrolux S.à r.l., member of AXXERON Technologies GmbH, focuses on research and development, design and manufacturing of hydraulic systems and components and employs approximately 70 people.*

The **Inside Sales** representative plays a **central role** within the company. He is the main point of contact for customers, while also working closely with internal departments and key stakeholders. He provides up-to-date information on customer activities, highlights issues, and shares insights of **market trends**. The Inside Sales representative therefore has a decisive impact on the development of existing and **new business**.

## Your tasks:

- Maintain pricing structures using ERP and cost data
- Manage order entry and ensure timely processing while preparing and follow up quotations
- Collaborate with all internal teams to ensure timely order delivery
- Monitor customer forecasts and contribute to S&OP reviews
- Communicate proactively with customers and sales teams
- Represent the company at customer visits and events

## Your profile:

- Proven experience in inside sales, customer service, or a similar role
- Technical understanding, ideally in hydraulic environment
- Comfortable with ERP and MS Office tools (Excel, Outlook, etc.), as well as data analysis
- Able to work in a fast-paced, dynamic environment
- Strong communication and negotiation skills, with a team spirit and sense of responsibility
- Excellent organizational skills and ability to multitask
- Fluent in English and German; French is a plus

## What we offer:

- Modern, professional, and family-oriented work environment
- A balance between independent work and teamwork, within a dynamic and evolving atmosphere
- The opportunity to work with cutting-edge technology in an innovative technical environment
- Continuous learning and development skills
- Flexible working hours
- Pension plan with optional personal contributions

Have we sparked your interest in this position? Then please send your application to [hr@axxeron-hydrolux.com](mailto:hr@axxeron-hydrolux.com)!

We look forward to meeting you!

